

Position	Manager - Business Development (Health)
Essential Qualifications	B.E / B.Tech in Electronics & Communication Engineering / Biomedical Engineering or Graduation in Science with Diploma in Electronics. Post graduate in Management will be given preference.
Experience	The incumbent must have 15-20 years of experience in the field of marketing /sales / support in Hospitals in supply and maintenance of medical equipment / instrument.
Age	Up to 45 years
Salary (CTC PA)	Rs. 13.25 lakhs (Approx)
Reporting relationship	General Manager (Business Development)
Engagement Type	The appointment is contractual with a period of 5(Five) years under Direct Payroll with the option of renewal
Job Roles and Responsibilities	<ol style="list-style-type: none"> 1) Should be capable of preparing specification / estimation of Medical Equipment / Instrument / Furniture / Service after discussing the requirement with the Hospital authority. 2) Should have adequate knowledge of Bio Medical Equipment / Instrument. 3) Should have adequate knowledge in installation and maintenance of Medical Gas Pipeline System. 4) Should have knowledge in repair / supply of Medical Equipment / Furniture / Consumables in Hospitals. 5) Should have experience in bidding against tenders in Government organisation for procurement of Medical Equipment and Service. 6) Should be conversant with business process in Government Hospitals. 7) Shall be responsible for business development in the area of supply, repair and maintenance of Medical Equipment / Instrument / Medical Gas Pipeline System in Government Hospitals and meeting revenue target as decided by Management. 8) Should be able to manage a team for day to day operation to achieve the above.